

Construction Services Group

You make critical decisions every day in managing your projects and your people. But, do you have the time to control the bigger financial management issues facing your business? Many construction business owners spend their valuable time working in the business, but few are able to devote significant time and resources to work on the business.

At Lewis & Knopf, we help our clients change their focus and improve their overall business management capabilities. Our goal is to provide sound advice to the general contractors, subcontractors and home builders we serve by developing solutions for the more complex business management needs of the construction industry. We accomplish this goal by helping our clients increase efficiencies in each of the four construction processes – estimating, production, accounting, and analysis.

In addition to traditional accounting, auditing and tax services, we offer industry-specific business advisory services designed to increase your profitability, improve your competitive position and reduce your operating costs. Some of our specialized services include:

- Strategic business planning
- IRS “look-back” calculations
- Job costing systems evaluation
- Operations reviews
- Profitability analysis
- Business succession planning
- Cost segregation
- Cash flow planning
- Multi-state tax planning
- Fixed asset reporting
- Industry benchmarking
- Compensation planning for key employees
- Business valuations

Lewis & Knopf has served the construction industry for more than 50 years. Our clients cover a wide range of specialty areas in the building trade, including commercial and residential construction, excavation, electrical/mechanical operations, refrigeration, HVAC, masonry, and painting. Annual revenues of these companies range from under \$1 million to more than \$20 million.

Our construction industry specialists understand the importance of cash flow management, work in process, project estimating and scheduling, and cost allocation as well as other operational and financial issues inherent in your industry. At Lewis & Knopf, we can help you build your business successfully.

For more information, contact:

Thomas Lillie, CPA, CFP™, PFS
(810) 600-9240
(810) 600-7240 fax
(810) 241-2654 cell
tlillie@lewis-knopf.com

Jeff J. Sabolish, CPA, CFP™, MBA
(810) 600-9253
(810) 600-7253 fax
(810) 240-4220 cell
jsabolish@lewis-knopf.com

